



Heritage Foods Limited

Sector : Dairy/FMCG

Tuesday, October 22, 2013

BSE ₹ 215.10

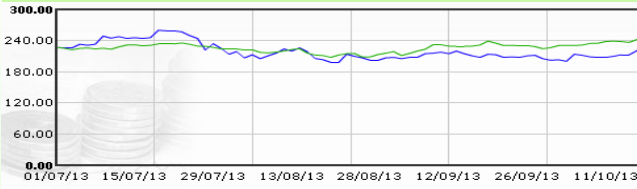
NSE ₹ 215.20

Financial Snapshot

Stock Information

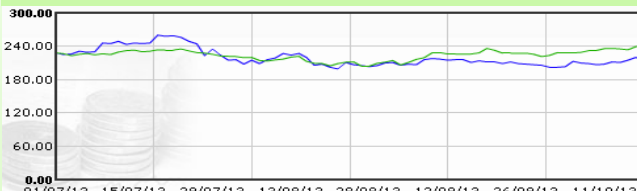
Market Cap (₹)	4990.10mn
52 Week High / Low (BSE)	284.88 / 160.38
52 Week High / Low (NSE)	283.25 / 160.45
Face Value (₹)	10.00
Book Value (₹)	61.16
Industry P/E	37.96
BSE Code	519552
NSE Code	HERITGFOOD

Heritage Foods Ltd vis-à-vis Sensex



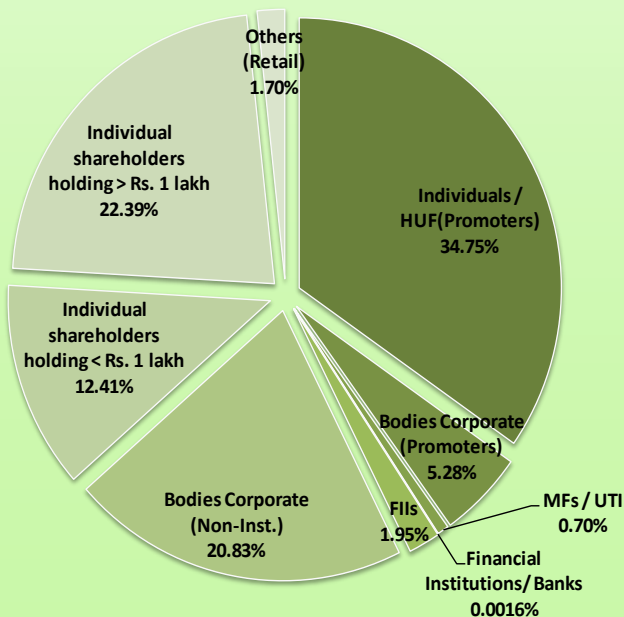
From 01-Jul-2013 to 22-Oct-2013

Heritage Foods Ltd vis-à-vis Nifty



From 01-Jul-2013 to 22-Oct-2013

Shareholding pattern as on 30 Sept. ,2013

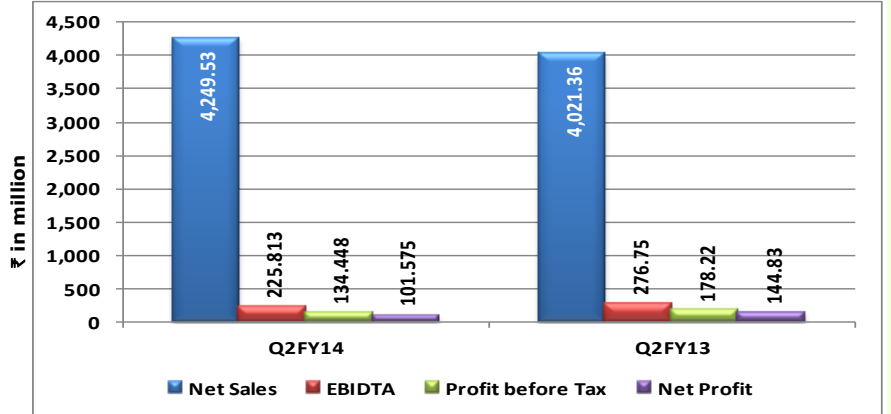


- ⇒ Net Sales was higher at Rs 4,249.53 Mn in Q2FY14 as against Rs 4,021.36 Mn in Q2FY13.
- ⇒ Expenditure in Q2FY14 was at Rs 4,036.33 Mn as against Rs 3,751.23 Mn for the same period in the year before.
- ⇒ Net Profit at Rs 101.58 Mn in Q2FY14 as against Rs 144.83 Mn in Q2FY13.
- ⇒ On sequential basis, the turnover for Q2FY14 was at Rs 4,249.53 Mn as against its turnover for Q1FY14 at Rs 4,355.71. For the same period the net profit for Q2FY14 was at Rs 101.58 Mn as against Rs 146.81 Mn.

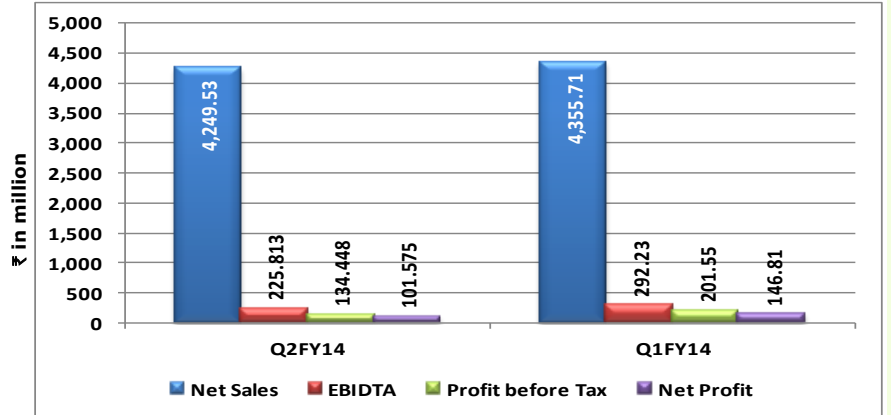
(₹ in million)

Particulars	Q2FY14	Q2FY13	Change (%)	Q1FY14	Change (%)
Net Sales	4,249.53	4,021.36	5.67	4,355.71	-2.44
Other Income	12.61	6.62	90.64	6.94	81.74
Total Income	4,262.15	4,027.97	5.81	4,362.65	-2.30
Expenditure	4,036.33	3,751.23	7.60	4,070.42	-0.84
EBIDTA	225.81	276.75	-18.40	292.23	-22.73
Depreciation	59.66	52.63	13.35	56.67	5.27
EBITA	166.16	224.12	-25.86	235.56	-29.47
Finance cost	31.71	45.90	-30.92	34.01	-6.77
Profit before Tax	134.45	178.21	-24.56	201.55	-33.29
Provision for Taxation	32.87	33.39	-1.54	51.91	-36.67
Net Profit	101.58	144.83	-29.86	146.81	-30.81
Earning Per Share	4.38	6.28	-30.25	6.49	-32.51

Q2FY14 Vs Q2FY13



Q2FY14 Vs Q1FY14





Heritage Foods Limited

Events plotting during Q2FY14



S.No.	Date	Corporate Announcements during Q2FY14
1	17-Jul-13	Approval of bonus issues of shares in the ratio of 1:1.
2	19-Jul-13	Record date for bonus issue on 29-Jul-2013
3	30-Jul-13	Details on bonus issue announced.
4	17-Aug-13	Approval of change in the name of Company announced.
5	29-Sep-13	Commissioning of 2.34 MWP Solar Power Project at Medak district, Andhra Pradesh, in association with Mahindra EPC Services Private Limited to meet for the captive energy requirement.
6	4-Oct-13	Announcement of Financial Results for the period ended Septemeber 30, 2013 on October 22,2013

Macro Developments

⇒ The country's dairy market will continue to grow at about 13-15 per cent annually till 2019-20, on increasing consumption of value added products and the value chain becoming more and more organized, according to a report by Rabobank. "India dairy is emerging as a strong consumption story, with the market growing at a pace. We expect this trend will gain momentum over the next 4-5 years driven by increasing consumption of value-added products and the formalization of the value chain," the report said. The market share of value-added products is likely to increase to 31 per cent from the current 21 per cent during this time period, it pointed out.

Micro Developments

⇒ According to financial statements for 2012-13 filed with the corporate affairs ministry, the food and grocery retailers have witnessed a steep reduction in their combined losses while their combined sales jumped 34 per cent to Rs 8,770 crore. Heritage Foods is also expecting that its Retail Division which has netted a loss of Rs 48.01 Mn on a turnover of Rs 938.63 Mn for Q2FY14, is likely to turn the corner in couple of years. Post break even, the Company will hive off its Retail division into a separate entity to attract strategic partners and investments.

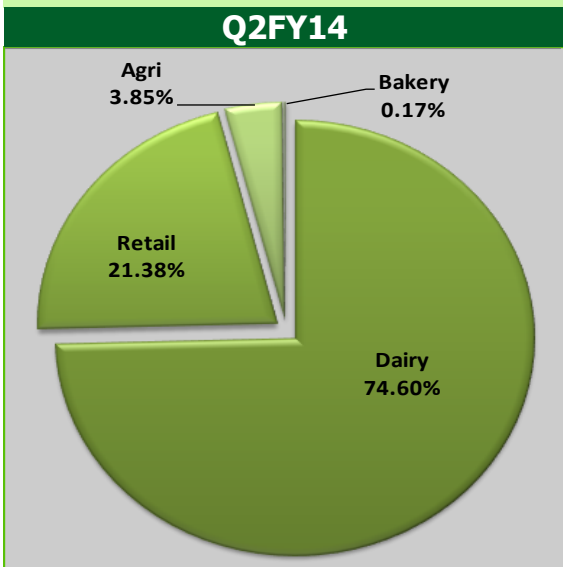


Heritage Foods Limited

Financial performance as on September 30, 2013 (₹ in Million)

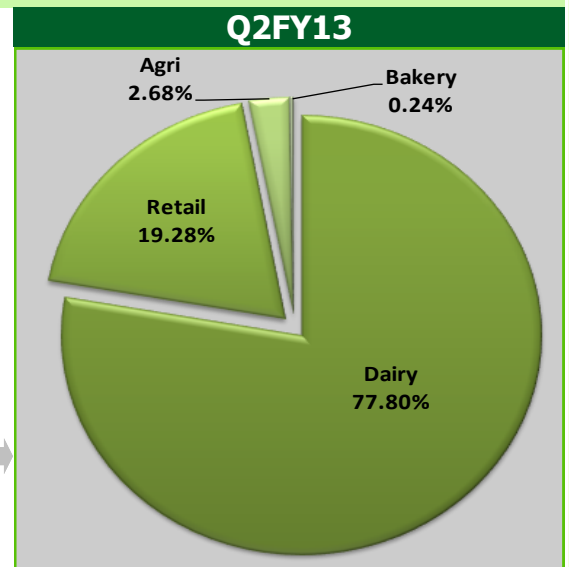
PARTICULARS	Quarter Ended			Year Ended
	30-Sep-13	30-Jun-13	30-Sep-12	31-Mar-13
	Unaudited	Unaudited	Unaudited	Audited
Net Sales/Income from Operations	4,179.23	4,273.93	3,975.91	15,803.00
Other Operating Income	70.31	81.78	45.45	215.13
Total	4,249.53	4,355.71	4,021.36	16,018.13
Cost of materials consumed	2,494.20	2,474.36	2,402.45	9,397.35
Purchase of stock in trade	795.79	866.34	628.42	2,627.46
Changes in inventories of finished goods, work-in-progress and stock in trade	12.94	28.92	65.98	344.15
Employees benefit expense	266.78	243.21	208.49	871.83
Depreciation and Amortisation expense	59.66	56.67	52.63	220.20
Other expenses	466.63	457.59	445.90	1,766.45
Total	4,095.99	4,127.08	3,803.86	15,227.54
Profit/(Loss) from operations before other income, finance cost and exceptional items	153.54	228.63	217.50	790.69
Other income	12.61	6.94	6.62	42.00
Profit/(Loss) from ordinary activities before finance cost and exceptional items	166.16	235.57	224.12	832.69
Finance cost	31.71	34.01	45.90	167.02
Profit/(Loss) from ordinary activities after finance cost and before exceptional items	134.45	201.56	178.22	665.67
Exceptional items	0.00	0.00	0.00	0.00
Profit/(Loss) from ordinary activities before tax	134.45	201.56	178.22	665.67
Tax expense	32.87	50.99	33.39	142.74
Profit/(Loss) from ordinary activities after tax	101.58	150.56	144.83	522.92
Extraordinary Items	0.00	3.75	0.00	23.31
Net Profit/(Loss)	101.58	146.82	144.83	499.62
Paid-up Equity Share Capital	231.99	115.99	115.30	116.00
Reserves (excluding revaluation reserve)	0.00	0.00	0.00	1,302.87
Earning Per Share before Extra Ordinary Items				
Basic (₹)	4.38	6.49	6.28	22.60
Diluted (₹)	4.38	6.49	6.28	22.60
Earning Per Share After Extra Ordinary Items				
Basic (₹)	4.38	6.33	6.28	21.59
Diluted (₹)	4.38	6.33	6.28	21.59
Public Share Holding	13,913,654	6,956,827	6,208,753	6,956,827
Number of equity shares	23,199,000	11,599,500	11,529,500	11,599,500
Percentage of shareholding	59.98	59.98	53.85	59.98

Segment-wise Revenue break-up



Segment Revenue(mn)	
Dairy	3274.93
Retail	938.63
Agri	168.89
Bakery	7.64

Segment Revenue(mn)	
Dairy	3198.73
Retail	792.90
Agri	110.07
Bakery	9.97





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Shareholding Pattern as on September 30, 2013

Category of Shareholder	No. of Share holders	Total No. of Shares	Total No. of Shares held in Dematerialized Form	Total Shareholding as a % of total No. of Shares		Shares pledged or otherwise encumbered	
				As a % of (A+B)	As a % of (A+B+C)	Number of shares	As a % of Total No. of Shares
(A) Shareholding of Promoter and Promoter Group							
(1) Indian							
Individuals / Hindu Undivided Family	14	8,061,546	8,061,546	34.75	34.75	0	0.00
Bodies Corporate	1	1,223,800	1,223,800	5.28	5.28	0	0.00
Sub Total	15	9,285,346	9,285,346	40.02	40.02	0	0.00
(2) Foreign							
Total shareholding of Promoter and Promoter Group (A)	15	9,285,346	9,285,346	40.02	40.02	0	0.00
(B) Public Shareholding							
(1) Institutions							
Mutual Funds / UTI	8	162,481	144,381	0.70	0.70	0	0.00
Financial Institutions / Banks	1	380	380	0.0016	0.0016	0	0.00
Foreign Institutional Investors	5	451,309	451,309	1.95	1.95	0	0.00
Sub Total	14	614,170	596,070	2.65	2.65	0	0.00
(2) Non-Institutions							
Bodies Corporate	246	4,832,743	4,818,843	20.83	20.83	0	0.00
Individuals							
Individual shareholders holding nominal share capital up to Rs. 1 lakh	7,663	2,878,240	2,010,496	12.41	12.41	0	0.00
Individual shareholders holding nominal share capital in excess of Rs. 1 lakh	65	5,194,992	5,064,592	22.39	22.39	0	0.00
Any Others (Specify)							
Non Resident Indians	128	237,378	164,578	1.02	1.02	0	0.00
Clearing Members	12	1,729	1,729	0.01	0.01	0	0.00
Overseas Corporate Bodies	2	11,200	0	0.05	0.05	0	0.00
Employees	11	143,202	140,002	0.62	0.62	0	0.00
Sub Total	8,127	13,299,484	12,200,240	57.33	57.33	0	0.00
Total Public shareholding (B)	8,141	13,913,654	12,796,310	59.98	59.98	0	0.00
Total (A)+(B)	8,156	23,199,000	22,081,656	100.00	100.00	0	0.00
(C) Shares held by Custodians and against which Depository Receipts have been issued							
	0	0	0	0.00	0.00	0	0.00
Total (A)+(B)+(C)	8,156	23,199,000	22,081,656	0.00	100.00	0	0.00

*If you are interested to meet the company's management please do contact us, we shall be glad to facilitate the meeting.
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